

ROCHELLE A. WOODS

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(989) 859-2721

PROJECT MANAGER

Change agent and big picture thinker with an earned reputation for integrity and honesty.

PROFILE

Project Manager and Six Sigma Black Belt with engineering background. Project management experience includes: project scoping, planning, and execution, project control, risk mitigation, and stakeholder communications. Technical leader who seeks opportunities to improve the business, enhance efficiencies and optimize processes. Highly developed interpersonal skills as evidenced by skillful project management, cross-functional team leadership, facilitation, and effective communication to all levels of an organization. Excellent problem solving and analytical thinking skills.

AREAS OF EXPERTISE

Project Management
Process Improvement
Collaborative Partnerships
Contingency Planning

Strategic Planning / Implementation
Project Scoping
Six Sigma Black Belt & Methodologies
Customer Focus

People Leadership
Cross-Functional Team Leadership
Stakeholder Analysis
Team Development

WORK EXPERIENCE

DOW AGROSCIENCES, a Dow Chemical Company, Indianapolis, IN

Project Manager-Operations

- Partnered in the development of the first IP protection strategy for Seeds Operations, including IP Protection Manual, an IP awareness program, and a communication plan for the Tech Center. Results: Manual adopted globally (~500 employees). Monthly newsletter published globally to cross-functional stakeholders. Increased awareness of Tech Center goals and subsequent buy-in with key stakeholders and partners by 10-15%.
- Advocated for best practices and team norms for the newly formed Seeds Operations Tech Center team. Planned and facilitated quarterly meetings to achieve a business focused highly functioning team. Results: Increased productivity of team by 20%.

Project Manager-Research and Development

- Led cross-functional team and several sub-teams to revise the IP portfolio management process to increase efficiency and improve IP management processes. Recommendations presented to senior management and implemented. 10% decrease in cycle time of process.
- Led cross-functional teams to develop and manage IP Portfolio Development strategies for new and existing products and identified ways for business units to leverage value from IP. Strategies executed to align and stream line IP portfolio; led to increased efficiency of the process (~10%) and increased utilization and understanding of IP portfolios.

THE DOW CHEMICAL COMPANY, Midland, MI

Project Manager– Core R&D / Biosciences / Ventures / New Business Development

- Managed projects, including tracking, resolving issues with stakeholders, and reviewing performance of the project with all managers. Determined key deliverables and potential positive exposure opportunities. 100% completion rate with 85% completed at target timing.
- Developed / initiated solutions, assessed risks, and determined appropriate resources within each project and technology area, ensuring that all stakeholder needs were satisfied. Feedback indicated that my portfolios were 100% in compliance with guidelines for hand-off to other managers. 20% reduction of patent portfolio by deactivating patents on technology no longer salient.

Technical Leader- Project Manager-North America- Dow Water & Process Solutions

- Leader of 25 person team that included technical professionals, technicians, contractors, and co-ops to manage and prioritize resources, managed \$5MM budget. Partnered with key stakeholders to assure business success.
- Directed a capital project to increase capacity at an ion exchange plant. Identified and remediated bottlenecks, earning a 13% gain in capacity.
- Successfully closed three projects in copolymer capacity and commercialization of a new product at an old plant by implementing small, incremental changes that decreased costs, saving \$4MM overall.
- Piloted a technical project to set priorities for reverse osmosis systems for the brackish water platform; validated product, set up trials globally, developed multi-generational plan, and recommended changes formulation to improve performance. Product commercialized.

Technical Leader- Research & Dev./ Technical Service & Dev. – Dow Dispersion Sciences

Group Leader – Engineered Films and Laminates

Project Leader – Engineered Films and Laminates

Product Development Engineer – EF&L and Polycarbonate Research

EDUCATION / CONTINUING EDUCATION

Master of Science, Polymer Engineering, *University of Akron*, Akron OH

Bachelor of Science, Biomedical Engineering, *Case Western Reserve University*, Cleveland OH

Six Sigma Black Belt Certification (\$1.4 MM savings)